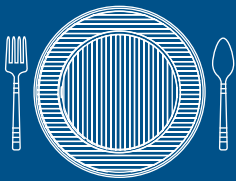


THE “BUILDING BLOCKS OF SELF STORAGE” FREE SEMINAR



Have lunch with the leaders in self storage! Every convenient, info-packed Trachte seminar is a **unique opportunity** for you to gain **real insight** from the people who know self storage best.

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LEARN HOW TO:

- Identify demographics and learn what drives demand
 - Measure your local market and the competition
 - Locate and plot the perfect self-storage site
 - Navigate the building process, permits, and zoning boards
 - Project your profits, costs, and long-term cash flow
 - Develop the right unit mix and optimize your site layout
 - Manage, secure, and staff your self-storage business
 - Avoid common pitfalls
-



Our free seminars won't just introduce you to the self-storage industry, they will prepare you to become a part of it with **practical advice, industry trends, and the most up-to-date information**. All without ever hearing a single, solitary sales pitch. Sign up today!

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Seminar hours are 9:00 a.m. to 3:30 p.m. with a complimentary lunch. For more information or to register, call Trachte at **800-356-5824** or register online at **www.trachte.com/seminars**.



-Locations on back-

2010 SEMINAR LOCATIONS



Huntsville, AL
February 2, 2010
Radisson Hotel (Madison)

Las Cruces, NM
February 9, 2010
Details coming soon

Springfield, MA
February 16, 2010
Hilton Garden Inn
(413) 886-8000

Omaha, NE
March 16, 2010
Hilton Garden Inn
(402) 289-9696

Minneapolis, MN
March 23, 2010
Hampton Inn Airport
(Bloomington)
(952) 854-7600

Coeur d'Alene, ID
March 25, 2010
Best Western
(800) 251-7829

Lancaster, PA
April 13, 2010
Lancaster Host Resort
(800) 233-0121

Toronto, ON
April 20, 2010
Hilton Garden Inn
(905) 890-9110

Winnipeg, MB
April 22, 2010
Clarion Hotel
(204) 774-5110

Sun Prairie, WI*
April 29, 2010
Trachte Enterprise Center
(800) 356-5824

San Diego, CA
June 8, 2010
Holiday Inn on the Bay
(619) 232-3861

Sun Prairie, WI*
September 16, 2010
Trachte Enterprise Center
(800) 356-5824

St. Louis, MO
September 21, 2010
Crowne Plaza
St. Louis Airport
(314) 291-6700

Asheville, NC
October 12, 2010
Comfort Suites
Biltmore Square Mall
(828) 665-4000

Rochester, NY
October 26, 2010
Holiday Inn-Batavia
NY-Darien Lake Area
(585) 344-2100

**This location is not at a hotel, call the number listed for a recommendation for overnight accommodations. Includes Factory Tour*

For overnight accommodations, please contact the hotel directly. A special rate may or may not be available, try asking for the Trachte Building Systems event rate.



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